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COMMUNITY YARD SALES TIPS

Yard sales are a great way to make a little money. Here are a couple of suggestions to help you have a successful yard sale.

Supplies:

We suggest you get the following supplies:

- Small labels and stickers - Colored dots are quick and easy to use for pricing things into general categories (i.e. red = \$1, blue = \$2, yellow = \$5, white = priced as marked).
- Markers for pricing.
- Duct tape and heavy paper or cardboard for signs
- Plastic and paper bags.
- A change box with lots of quarters, \$1 and \$5 bills.
- Plastic tarps, folding tables and boxes to display merchandise.
- Friends to help out (bribe them with drinks and food.)

Saturdays are generally the best days for Yard Sales, especially when the weather is good. Whatever doesn't sell Saturday you can always haul back out on Sunday morning.

A couple days before the sale, go around the neighborhood and post signs and flyers on lampposts and at key intersections. By the way, masking tape doesn't stick very well to lampposts, so use duct tape to post signs.

Get an early start. If you're serious about selling as much as you can, place a classified ad in your local paper; most have a listing of weekend sales. There are yard sale pros who read these weekly, who will show up early to cart away the best bargains.

Be prepared to accept a fraction of what you paid for things, especially clothing. Yard sale shoppers generally won't pay above the \$1-\$10 range for clothes, no matter how much you paid. If you have several high-ticket items to sell, consider bringing it to a consignment store.

The same holds true for books. Expect to get \$.25 to \$1 for paperbacks and \$2 to \$5 for hardcover books.

And after the big event, remember to remove and dispose of your signs and flyers. Don't leave the neighborhood in a trail of clutter.

These excerpts are taken from our yard sale package. For more information, inquire about our Community Yard Sale package.

Have fun!